

PROTECT & MAXIMIZE: WELLNESS & LOSS CONTROL

OBJECTIVE:

Improve employee experience and reduce cost related to your benefit spend.

CLIENT CHALLENGE

A self-funded client had an employee receiving outpatient care exceeding **costs over \$80,000**.

50%

of the pharmacy spend will go toward specialty drugs in 2020.

157M

people will have a chronic disease, with more than half of those having multiple diseases requiring a specialty drug for treatment.

30%

of all specialty drugs have been approved since 2014.

TRUENORTH'S SOLUTION

TrueNorth worked with a Pharmacy Benefit Management company (PBM) to redirect care using a vendor to provide services within the employees' home.

This strategic approach was able to **save over \$60,000** and also improved the patient experience; saving money for both the employee and the employer.

Through our proprietary process, the **TrueInsight platform** - our team of financial analysts and RNs take time each month to sit down on your behalf to review financial accounting, claims records, and utilization reports in order to provide advice on how to improve the patient experience and reduce cost. This allows us to give your company monthly feedback that is **concise, actionable** and **relevant**.

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