



TrueNorth Transportation Risk Summit
August 17, 2016

Bill Graves
American Trucking Associations



CHANGE OF LEADERSHIP



CHRIS SPEAR – PRESIDENT & CEO

- **Started July 9, 2016**
- **Vice President of Global Government Relations at Honeywell International**
- **Held Executive Branch positions including Assistant Secretary of Labor.**
- **Professional staff for Sens. Tim Hutchinson (R-Ark.), Mike Enzi (R-Wyo.) and Alan Simpson (R-Wyo.)**
- **Vice President, Government Affairs at Hyundai Motor Corp.**
- **Senior Vice President, Legislative Affairs, ATA**





ATA Chairman
Pat Thomas, UPS

National ATA Leadership



Kevin Burch
Jet Express



David Manning
TCW, Inc.



Barry Pottle
Pottle's
Transportation



Sherri Brumbaugh
Garner Transportation

ATA Vice- Chairmen

Secretary
John Smith
CRST



Treasurer
Mike Ducker
FedEx Freight





Issues of the Day

- HOS Restart Limitations and 1-5 AM Break
- F4A – California – AGAIN!
- CSA Reforms – After Legislative Prodding
- Permanent Source for Highway Funding - ???
- Driver Shortage – Who Wants to Work?



Political Considerations

- Presidential
 - *Adlai Stevenson Had it Right*
- Senate
 - *Republican Majority in Jeopardy*
- House
 - *Paul Ryan “Be Careful What You Wish For”*



“In America, anybody can be President. That’s one of the risks you take.”

-Adlai Stevenson

Democratic Presidential Nominee 1952 and 1956

- Changing Demographics of America
 - Americans are More Ethnically and Racially Diverse
 - Millennials – Largest U.S. Generation and Best Educated
 - Women’s Growing Role in Workforce and Leadership
- Republican Family Feud
 - True Conservatives Lying in Wait for Trump Failure
 - Potential for Congressional Campaign “Break” with Trump





Senate – Republican Majority in Jeopardy

Current : 54(R) – 44(D) – 2 (I) Caucus w/D's

- Competitive Senate Seats:
 - **Likely Change**
 - Illinois (Kirk v. Duckworth) +3
 - Wisconsin (Johnson v. Feingold) +2
 - Indiana (Young v. Bayh) +1
 - New Hampshire (Ayotte v. Hassan) Even
 - Nevada (Heck v. Cortez Masto) +1



U.S. Senate (continued...)

- Toss Up
 - Arizona (McCain v. Kirkpatrick)
 - Florida (Rubio v. Murphy)
 - Missouri (Blunt v. Kander)
 - North Carolina (Burr v. Ross)
 - Ohio (Portman v. Strickland)
 - Pennsylvania (Toomey v. McGinty)

Tie Breaker: Vice President of the U.S. is President of the Senate





U.S. House of Representatives

- Current Makeup
 - **Republicans = 247**
 - **Democrats = 188**
- Projected Makeup
 - **Republicans = 229**
 - **Democrats = 206**
- Net Change = Democrats +18



More People = More Freight

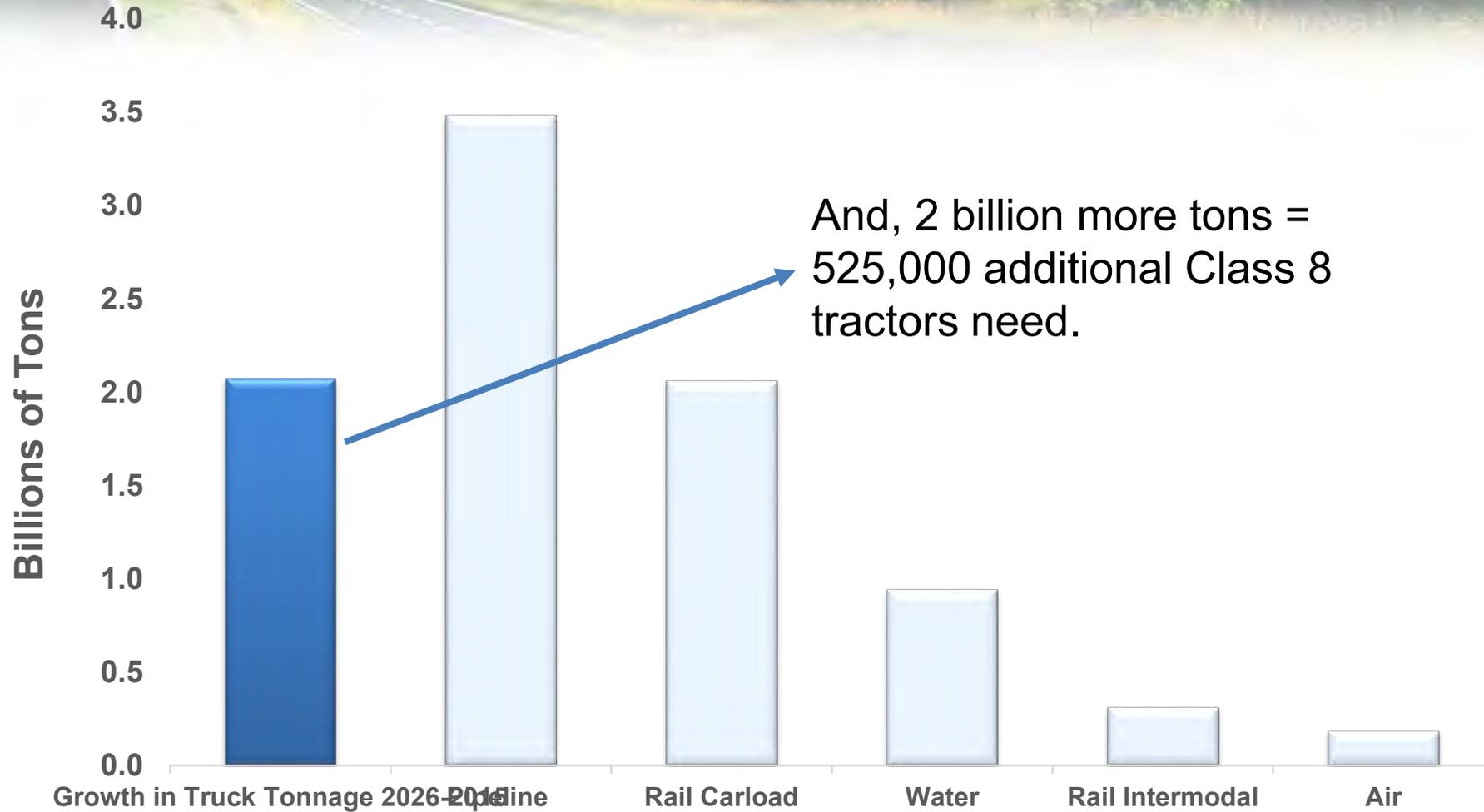
- ✓ 1776 – 2,500,000
- ✓ 1915 – 100,000,000
- ✓ 1968 – 200,000,000
- ✓ 2006 – 300,000,000
- ✓ 2039 – 400,000,000

Average Yearly Growth 3,000,000

A New Chicago Every Year



Growth in Truck Tonnage (2015-2026) Compared with Actual Tonnage in 2026 for All Other Modes



Sources: U.S. Freight Transportation Forecast to 2026; ATA





Pounds of Freight Per Day - # of Trucks that Takes

10,600,000,000

X 2,000

21,200,000,000,000 Trillion Lbs.

+365 (Days in Year)

58,000,000,000 Lbs. Per Day

+25,000 (Average Lbs. Per Load)

2,320,000 Loads Per Day





Cost of Congestion

- Congestion on U.S. NHS cost trucking industry \$49.6B in 2014
- Lost productivity = 728 million hours
 - Equates to 264,500 commercial drivers sitting idle for entire year

Cost of Congestion to the Trucking Industry

April 2016

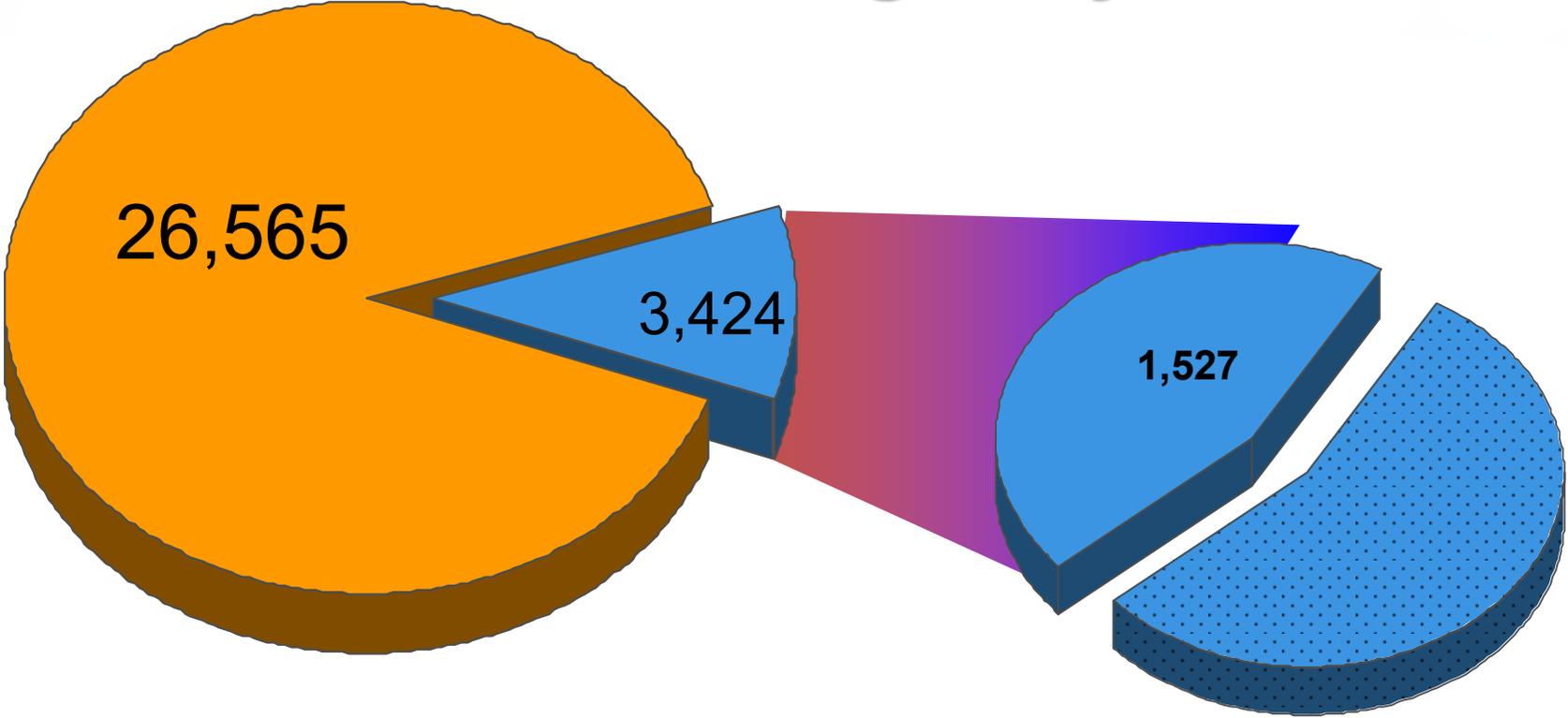


Prepared by the American Transportation Research Institute





The Crash Picture: 2014 Highway Fatal Crashes

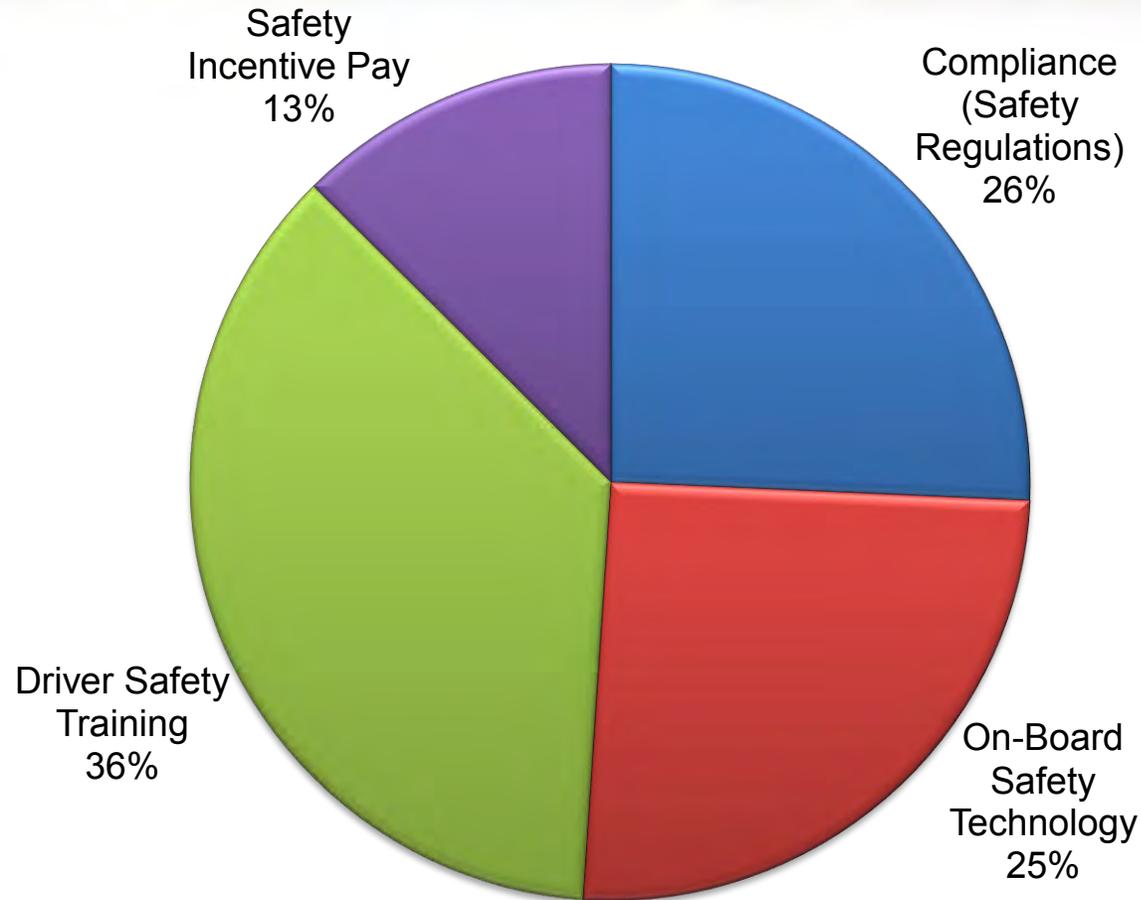


- Non- Truck Involved Fatal Crashes
- Fatal Crashes Involving Trucks
- Truck Contributed Crashes

Source: 2014 FMCSA Large Truck Crash Causation Study data



Trucking Industry's Safety Investment



In 2014, the trucking industry spent \$9.5 billion investing in safety, and that excludes general maintenance expenditures. For more information, go to: www.trucking.org

Source: American Trucking Associations





- Need to Slow Down
- Pay Attention
- Stop Texting/Reading



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