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TrueNorth Companies Named ‘Commercial Lines Agency of the Year’ and a ‘Circle of Excellence Agency’ by Western National Insurance Group

(Minneapolis, Minn.) Western National Insurance Group today announced that Cedar Rapids, Iowa-based **TrueNorth Companies** has been named Western National’s Central Region Commercial Lines Agency of the Year and one of its Circle of Excellence Agencies for 2019.

The *Commercial Lines Agency of the Year* award recognizes outstanding and sustained performance and premium growth in commercial lines. An agency must have a minimum of four years of partnership with Western National to be considered for this recognition. TrueNorth Companies accepted the award in early March at Western National’s Annual Meeting in Edina, Minn.

The *Western National Circle of Excellence* recognition is announced annually to spotlight an elite group of partners who have excelled based on performance and growth over the past six years (2013 - 2018). An agency must also demonstrate that they meet high standards of professional excellence and integrity in order to be considered for this recognition. TrueNorth Companies’ place among this list is a testament to the overall quality of the agency’s insurance professionals and their commitment to meeting the needs of their insurance clients. This recognition places TrueNorth Companies in the 90th percentile of all Western National partners for overall performance, growth, and partnership over the past six years.

Western National Insurance, headquartered in Edina, Minn., is a super-regional group of property-and-casualty insurance companies providing personal and commercial coverage in 20 states across the Midwestern and Western U.S. as well as in Alaska; and surety bonds in 32 states. The Group writes over \$660 million in Direct Premium through eight active insurance companies—Western National Mutual Insurance Company, Western National Assurance Company, Pioneer Specialty Insurance Company, Western Home Insurance Company, Arizona Auto Insurance Company, Umialik Insurance Company, American Freedom Insurance Company, and Nevada General Insurance Company—and through one affiliate, Michigan Millers Mutual Insurance Company. All of the Group’s products are sold exclusively through professional Independent Insurance Agents.

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